



AlphaNorth
Asset Management

FUND COMMENTARY

AlphaNorth Growth Fund

February 2016

NAV
Series A (ANF010) \$1.783
Series F (ANF011) \$1.850

Fund Review The Fund returned (5.2%) in February. This compared to 8.5% for the TSX Venture and 0.5% for the TSX Total Return index.

February was a disappointing month in the context of the positive returns for the Canadian indices. Short term swings are hard to predict and control for small/mid cap investments. March returns are off to a much better start.

During the month of February we added exposure in the Health Care sector with a new position in Spectral Medical (TSXV:EDT). The company is nearing completion of a phase III trial for the treatment of severe sepsis. Sepsis is a life threatening condition caused by the body's response to infection. There are one million cases in the U.S. each year and results in a high mortality rate and treatment cost to the healthcare system. We like the risk/reward of this investment because we believe it has high odds of success, high insider ownership, a near term catalyst, large \$3 billion market and the company is well financed.

We believe it is an opportune time to add exposure to the energy sector. We plan to do this in the near term while reducing exposure to the consumer discretionary sector. The small fund size allows us to make significant changes like this in a quick and efficient manner.

The current sector mix is comprised of 31% in technology, 6% in health care, 0% in financials, 44% in consumer discretionary, 6% in energy and 10% in materials.

Outlook The technical and sentiment indicators which we have been monitoring in recent weeks have given us increased confidence in our bullish outlook for equities. We are also encouraged by the YTD outperformance of the TSX Venture Index which been one of the top performing equity indices worldwide. The larger cap TSX Composite has also begun to outperform the U.S. indices after an extended period of underperformance. A rebound in the C\$ from the 68 cent level to approximately 75 cents over the same period accentuates the strong performance of the Canadian indices. Although these performance numbers are over a relatively short period of time, we believe the risk/reward favours a continuation of this trend.

We highlighted several sentiment indicators which we viewed as very positive for equity markets last month. We recently prepared a more detailed document which highlights the opportunity for Canadian small caps. We strongly encourage investors to review this document ([What is Recent Investor Sentiment Implying for Equity Markets?](#)).

Canadian small caps have recovered slightly in recent weeks but remain at depressed valuations and sentiment continues to be very poor. We believe there remains a high number of tremendous opportunities which we have identified which could experience exceptional returns. Early investors will have the greatest returns with the lowest risk. **The AlphaNorth funds are well positioned to capitalize on a recovery in the Canadian junior markets.**



Regards,

Steven Palmer, CFA
President and CEO

Performance (as of February 29, 2016)

	Feb	YTD	1 Year	2 Year	3 Year	Inception	Cumulative
AlphaNorth Growth	(5.2%)	(12.5%)	(41.3%)	(43.5%)	(35.5%)	(30.9%)	(82.2%)
S&P/TSX Venture	8.5%	3.1%	(23.3%)	(27.3%)	(21.8%)	(22.8%)	(73.4%)
S&P/TSX Composite TRI	0.5%	(0.7%)	(12.9%)	(2.0%)	3.2%	3.1%	9.9%

Key Reasons to Own This Fund

PROVEN LONG TERM PERFORMANCE:

- ◆ Management team has a 17.3 year track record of generating industry leading returns (16% annualized)**

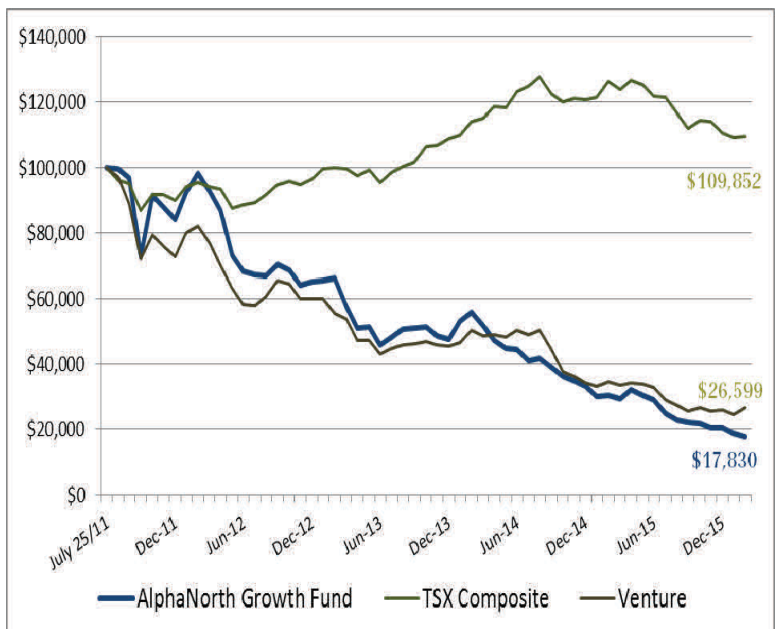
DIVERSIFICATION THROUGH SMALL/MID CAP:

- ◆ AlphaNorth Growth Fund is well diversified across the resource, technology and life sciences sectors

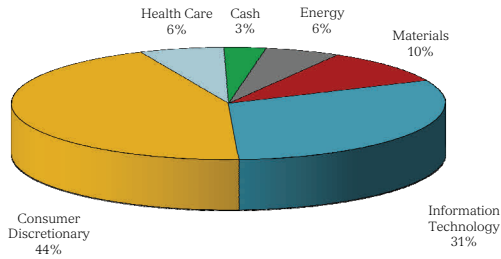
ONE OF THE BEST PERFORMING ASSET CLASSES OVER THE LONG TERM:

- ◆ Complements any investment portfolio and greatly enhances wealth accumulation over the long term

Growth of Initial Investment \$100,000



Current Sector Allocation



Fund Information

Lead Manager:	Steven Palmer
Inception:	July 25, 2011
Fund Codes:	Series A - ANF010 / Series F - ANF011
Fund Details:	RSP/RESP eligible \$1,000 minimum investment
Sub/Redemption:	Daily
Lock-up:	None
Early Redemption Fee:	2% in first 90 days
Management Fee:	2%
Performance Fee:	20% above TSX return High water mark (no reset)
Trailer:	1% (Series A only)
Administration:	State Street & IFDS
Legal:	Stikeman Elliott LLP
Fund Assets:	\$3 million
Account Enquiries:	1-877-506-8122

Monthly Performance*

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
2011							(0.2%)	(2.9%)	(24.9%)	25.7%	(3.7%)	(4.3%)	(15.7%)
2012	9.7%	6.3%	(5.4%)	(6.5%)	(15.9%)	(6.6%)	(1.6%)	(0.5%)	5.6%	(2.6%)	(6.7%)	1.8%	(22.5%)
2013	0.4%	1.3%	(13.3%)	(11.2%)	0.4%	(10.2%)	5.0%	5.3%	0.6%	0.2%	(5.4%)	(1.5%)	(26.8%)
2014	11.0%	5.2%	(7.2%)	(8.9%)	(5.2%)	(0.3%)	(7.7%)	1.3%	(6.8%)	(6.5%)	(4.2%)	(4.5%)	(30.4%)
2015	(9.3%)	0.5%	(3.5%)	9.7%	(5.1%)	(4.9%)	(14.5%)	(7.8%)	(3.6%)	(1.7%)	(5.8%)	(0.2%)	(38.8%)
2016	(7.8%)	(5.2%)											(12.5%)

Investment Strategy

The **AlphaNorth Growth Fund** (the "Fund") is an **open-ended mutual fund** focusing primarily on Canadian small to mid-capitalization equities, between \$100 million and \$5 billion market capitalization. The Fund employs a similar style and investment methodology as the highly successful AlphaNorth Partners Fund. The Fund's investment objective is to maximize returns over the long term through superior selection of principally Canadian securities. AlphaNorth believes that superior long term investment returns are achievable by exploiting inefficiencies in the Canadian small to medium-cap universe through careful security selection. Fundamental analysis of companies is used in combination with technical analysis techniques, have proven to be successful, to assist in the timing of buy/sell decisions. The firm combines both a bottom-up and top-down strategy in the selection of investments offering the best risk/reward characteristics.

Company Profile

Founded in 2007, AlphaNorth Asset Management's goal is to achieve superior long term returns for investors. Our value added approach combines the successful track record and investment experience of Steven Palmer and Joey Javier who have worked together as a team since 1998 in the investment industry. Presently, AlphaNorth manages the AlphaNorth Partners Fund, a long biased small cap focused hedge fund, the AlphaNorth Resource Fund and the AlphaNorth Growth Fund.

Key Personnel:

Steven Palmer is the President and CEO of AlphaNorth Asset Management. Mr. Palmer started his career in the investment industry in 1995 on the sell side of the business before transitioning to the buy side in 1997. Most recently, from July 1998 to August 2007 he was employed as Vice President - Canadian Equities at one of the world's largest financial institutions where he managed the Canadian equity assets of approximately \$350 million. Mr. Palmer managed a pooled fund focused on small capitalization companies from inception in 1998 to August 2007 achieving returns that were ranked #1 in performance by a major fund ranking service in their small cap pooled fund category (35.8% annualized over 9 years as compared to 10.0% for the S&P/TSX Composite and 13.0% for the BMO Weighted Small Cap Total Return Index) over the same period. Mr. Palmer also managed a large cap fund which was ranked in the first quartile for the following time periods: one year, two year, 3 year, 4 year, 5 year and 10 year. Mr. Palmer earned a BA in Economics from the University of Western Ontario and is a CFA.

Joey Javier is Vice President and Secretary of AlphaNorth Asset Management. Mr. Javier started his career in the investment industry in 1997 as an Equity Trader for one of the world's largest financial institutions where he worked together with Mr. Palmer as the equity team. Mr. Javier was responsible for all equity and money market trading as well as back-up for the fixed income portfolio manager. Mr. Javier has a BA in Economics from York University and is a CIM.

Disclaimer

*The information contained in this document is not a solicitation to sell any investment products offered by AlphaNorth Asset Management. The information contained herein is for discussion purposes only. Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return for the Series A shares of AlphaNorth Growth Fund are the historical, annual compounded total returns including changes in share value and the reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any shareholder that would have reduced returns. For Series F returns, refer to the website at www.alphanorthasset.com. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. The inception date is July 25, 2011. **Based on growth of investment in institutional small cap pooled fund from inception August 1, 1998, to August 1, 2007, and growth of investment in AlphaNorth Partners Fund from inception December 1, 2007 to the current NAV.